

## JOB DESCRIPTION - MARKETING MANAGER

If the below sounds like the perfect role for you then please send a covering letter and CV to our General Manager, Chris Abbott at [cabbott@oxfordcastleandprison.co.uk](mailto:cabbott@oxfordcastleandprison.co.uk)

### PURPOSE OF THE JOB

To undertake marketing activities in order to deliver and exceed the key Business Objectives from the Attraction Business plan. To build and develop existing and new target markets as agreed with the General Manager and Leadership Team.

Regardless of the task in hand, together at Continuum we will have fun and make money – in that order!

### KEY ACCOUNTABILITIES

- Work with the Group Marketing Strategist to prepare an annual marketing strategy and action plan for the attraction that delivers on the objectives of the business plan using the full marketing mix.
- Build and maintain excellent working relationships both internally and externally.
- To manage the marketing budget for the attraction ensuring effective ROI.
- Act as the brand guardian both on and off site.
- To devise, implement and manage a plan for the distribution of the attraction's promotional material to key accommodation providers and tourist outlets etc. in and around the local area.
- To work to plan and implement representation of the attraction at exhibitions/trade fairs in order to maintain awareness and generate new business.
- To work with other marketing/tourism agencies and partners in the area to promote increased visits to the area, primarily to the attraction according to the current marketing strategy.
- To provide the General Manager and the Leadership Team with monthly updates on initiatives implemented, business generated and general market intelligence.
- To undertake market research exercises as required and to input market research data gathered from the guests exit research questionnaires.

This job description is not exhaustive and other duties or tasks may be required as specified from time to time in accordance with the job role

#### ATTRACTION/OFFICE SPECIFIC REQUIREMENTS